



## **Buyer Broker Agreement Script**

“Do you have any questions about the services that I will be providing to you while I help you through the home buying process? Great!”

“Before we can go out and actually look at the properties that we have determined meet your criteria we have to first take care of some required paperwork.”

“The first one is called a Duties Owed. The state requires this to be filled out. It states to the potential buyers or sellers with whom they work of the nature of their agency relationship and the rights and obligations it creates. Please review this and initial and sign here and here. Thanks.”

“The next document is the buyer broker agreement. It is required by our company and gives you some rights and guarantees while working with me. It also provides you with some protections to ensure that I am keeping your interests at all times. It also provides you with the highest level of priority while working with myself and our company. I need you to review it and initial here and here and sign here.”

“Now we can get going and find your next home!”